

**ESD RFP #2022-17**  
**Career Connect Washington Program Builder Funding Round 9**  
**Amendment 1**

**Questions & Answers from Bidder Conference and additional questions**

This document represents all questions and answers received and responded to as of August 11, 2022, including those asked in the Bidder's Conference. If Bidders believe their question was not answered, they should contact the RFP Coordinator.

| # | Bidder Question   | ESD Response   |
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| 1 | Is this solicitation only for Career Connect offices or is it for programs like mine that create learning programs?   | This RFP is not limited to only Career Connect Washington partners or offices. All entities, including community-based organizations, are eligible to submit proposals and, if selected, receive a contract. |
| 2 | According to the listed activities and deliverables, it appears that this RFP is once again to develop a program, not to implement the program (i.e. directly serve students).  | Yes, this RFP will only support activities associated with program development.  |
| 3 | Section A of the RFP also indicates that a contract may be renewable if adequate funding is available (3a and 4). Would this renewal offer funding to operationalize the program (deliver the direct services) developed with this initial grant? | ESD currently does not anticipate additional funding becoming available for delivery and direct services to programs developed under this RFP.   |
| 4 | Do you anticipate other sources of funding coming available to implement direct services?   | ESD has not identified additional funds for this purpose.  |
| 5 | Can a proposal support more than one network or region of the state?  | Program may target multiple regions of the state but must clearly demonstrate how program will be delivered and accessed by participants in all regions.   |
| 6 | Please include an index for all acronyms  | This is a request not a question.  |
| 7 | Is a mining company in North Idaho eligible for these funds? While they may be headquartered in North Idaho, they work in almost every state in the U.S. and all over the world. It looks like they need to be                                    | All programs funded under this grant must be developed in Washington State and intended for Washington State residents.  |

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|    | licensed in WA State, but what kind of license? They have special permits for projects they work on in our area, so does this even qualify?  | An employer or industry partner may have multiple locations and employees nationwide. However, the program and its intended beneficiaries must be located in Washington. All apparent successful bidders must provide a Washington Unified Business Identifier number, Washington Statewide Vendor Number, and a Unique Entity Identifier number before contract is signed. |
| 8  | Will those WIOA dollars need to be used to develop programs for WIOA eligible participants?  | Yes. All programs must be developed to offer equitable access for WIOA populations with barriers to employment and other potentially eligible WIOA populations.   |
| 9  | Can multiple organizations sign one letter of support so that the maximum of 5 letters can be best utilized? For example, if three high schools will be involved, can they all sign the same letter pledging their support and participation in the project-resulting in one letter of the max of 5 (instead of 3 separate letters)?   | Yes, we encourage organizations to consolidate signatures from partners offering or providing similar support in the design of the program.   |
| 10 | With other grant programs, there is often an option to extend the grant timeline in a no-cost extension in case work is still being completed toward the stated goals. Hopefully this wouldn't be necessary, but in case the timeline must be extended past the year-long contract – is a no-cost extension available?   | Yes, like other grant programs we also have options to provide no-cost extensions.  |
| 11 | What kind of specific courses were you looking to make available to these young adults?  | ESD is seeking proposals from entities to develop and scale industry-aligned Career Connected Learning programs: Career Launch, Career Prep, and Career Explore.  |
| 12 | Bidder was confused by the use of the word intermediary at the top of page 5: “ESD is expecting that each Program Intermediary will be able to establish the following deliverables...” My understanding is that this RFP is for program builders and that there is currently a separate RFP for intermediaries. Should this sentence have used the word “builder” rather than “intermediary”? | Yes. We have issued a correction in Section A 7 Expected Deliverables. The term Intermediary should be “Builder.”   |

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| 13 | Appendix B-Program Type 2 refers to “Section A.2-7 of the RFP, provide information on the required goals, objectives, qualifications, and deliverables”. I don’t see a section with that numbering in the RFP nor do I see any goals or objectives described in the RFP. Please explain what was meant by this sentence.  | This references Section A – Summary of Opportunity of the RFP, subsections 2 thru 7, which starts on pages 3 thru 5.   |
| 14 | Spokane Falls Community College Prosthetics and Orthotics Program would like to apply for Round Nine of the Career Connect Washington Program Builder grant, but we had a question about eligibility. Our certificate program is the only one west of the Mississippi and is highly specialized. There is a large and immediate workforce need in this field, but most of our placements for employment would be on the west side of the state, Idaho and elsewhere. We are wondering if we would still be eligible to apply if our focus is the Spokane region, but we will place students outside our immediate region and the state. | Funding would support development of a certificate program in the Spokane region that will serve students in Washington.   |
| 15 | Bidder was in the zoom meeting overview of this funding opportunity and wish to see the video recording of it. I don't see it in WEBS. Could you point me to where it lives or send it to me if it's available?   | Unfortunately, ESD encountered technical issues that prevented us from providing a recording of Round 9 Bidders Conference, but we do have recording from previous rounds that provide the exact same information at <a href="https://careerconnectwa.org/partners/#partners-resources">https://careerconnectwa.org/partners/#partners-resources</a> |
| 16 | Does any funding have to be related to WIOA requirements?   | This RFP’s funding source is WIOA, so all organizations would need to follow WIOA federal requirements.  |
| 17 | On the bidder profile and information appendix, the locked line items have too low of character limits to put in information, like email address and other needed information. Could you advise with this problem?  | ESD is replacing the Appendix A with Appendix A-1 to correct this issue.   |
| 18 | For reference: We’re looking at applying for the “Career Prep” Funding, as our programs are generally in-depth, 100+ hour learning programs with mentors representing   | 18a) ESD will employ a uniform scoring system to be used by all evaluators on a scale of zero to ten. The Apparent Successful Bidders will be the bidders with the highest total applied score.  |

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|  | <p>partners in the construction and design industries.</p> <p>18a) Will we be less attractive applicants if we are not directly linked with registered apprenticeship coordinators?</p> <p>Are Career Prep funds more likely to be given to pre-apprenticeship programs?</p> <p>18b) Clarifying “higher education partners,” (section 2, number b): As a Career Prep applicant, we offer only high school programming, without offering higher ed credit. John Bonner was under the impression that, since we don’t offer higher ed credit, we do not need a higher ed partner - would that be correct?</p> <p>18c) Is payment of funds upfront, or by reimbursement? If by reimbursement, what is the timeline for those submissions?</p> <p>18d) Under “Allowable Costs” is the category of “Supplies” — would that cover the purchase of educational materials needed for our programming, such as power tools, architectural/design supplies, sample-sized work materials?</p> | <p>18b) Career Prep programs do not require higher education partners.</p> <p>18c) This is a reimbursement type contract and timeline for submissions are based on successful bidders’ preference to not exceed quarterly.</p> <p>18c) Funding can be used to purchase supplies that are needed to develop program and that will be used by multiple cohorts.</p> <p>18d) Contractor must receive prior approval from ESD for the purchase of any equipment with a per unit acquisition cost of \$5,000 or more, and a useful life of more than one year using funds obtained through this Contract</p> |
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**The Procurement is Amended as follows:**

- 1. Appendix A is replaced in its entirety by Appendix A-1.**



Appendix A-1 - Bidder Profile & Infc

- 2. The following Bidder’s Conference PowerPoint is included as a reference document for this RFP.**



Bidders Conference - Q & A Document.d

**3. Procurement Coordinators are updated as identified below.**

Any additional questions regarding this solicitation must be directed to the Procurement Coordinator listed below.

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